

IT Services

Offer your customers expert guidance, support, and advice, with direct access to EXPO.e's specialists

EXPO.e's IT Services division consists of highly qualified and experienced architects, consultants, and project managers who have successfully delivered thousands of projects on behalf of organisations across a range of challenging. Drawing directly on this experience, these practitioners are uniquely placed to drive your customers' most complex projects to a successful conclusion, complementing your own expertise with a wide range of specialist services.

OUR IT SERVICES PORTFOLIO ALLOWS YOU TO OFFER YOUR CUSTOMERS:

- Audit Service
- Application Design and Implementation
- Business Analysis and Advisory Service
- Continuity Planning and Implementation
- Infrastructure Design and Implementation
- Integration Service
- Migration and Transition
- Strategy and Planning

A BESPOKE, VENDOR-AGNOSTIC APPROACH

We are not aligned to any hardware or software vendors, which means we are free to constantly evaluate our competitiveness and embrace the latest advancements within the digital landscape. This way, we are able to offer unbiased advice

that supports your customers' unique requirements, taking into consideration the desired end result, your customers' preferred ways of operating, and what features and capabilities should be made available to the end users.

Our approach is a deeply consultative one, where our consultants take the time to understand both your goals and those of your customers. Following a period of in-depth analysis, we design and deliver solutions that will support short-

and long-term growth and change plans, whilst remaining cost-effective and futureproof, cementing you as a trusted technology partner and a key part of your customers' digital transformation journeys.

HANDS-ON SUPPORT THROUGHOUT EVERY STAGE OF EVERY PROJECT

For our full range of IT services, EXPO.e will conduct a robust scoping exercise and work with the customer to draft together a full Statement of Works (SOW) outlining the proposed approach and activities.

With this in place, our fully qualified Prince 2 Project Management and delivery teams work hand-in-hand with our

expert consultants throughout every step of the implementation process, in order to achieve the service excellence your customers have come to expect from you – all within budget and delivered on schedule.

EXPO.e is a Cloud, Connectivity and Communications pioneer with a difference.

From launching the world's first Virtual private LAN in 2006 on our privately-owned 100GigE secure and super-fast Network to our recent launch of the world's first Software Defined Digital Platform (SD-DP), our commitment to innovation has resulted in us being recognised as one of the fastest-growing private companies in the UK, with 9 ISO accreditations to our name.

We have an extensive solutions portfolio that enables us to create services tailored specifically to our customers' operational needs whether that be for Private, Public or Hybrid Cloud, Data Centre, Unified Communications, Cyber Security or Managed IT Services.

Whether it's for a single service or transformative solution, we deliver Peace of Mind-as-a-Service to our customers: that's why we are trusted by over 3,000 customers, with 96% reference-ability and an **industry-leading Net Promoter Score**.

